

### IMPROVING HEALTH CARE. IMPROVING HEALTH CARE.

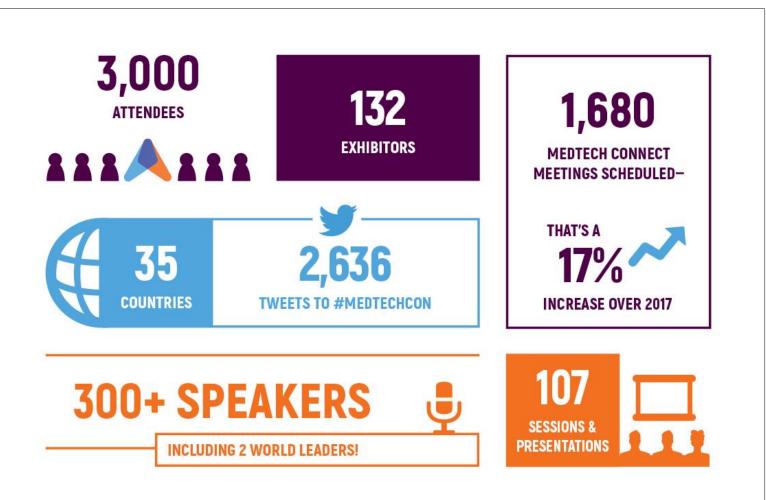


### **About The MedTech Conference**

- September 23-25, 2019
- Boston Convention & Exhibition Center, Boston, MA
- Premier, global gathering of medtech leaders
- Three days of abundant educational, networking, showcasing and business development opportunities

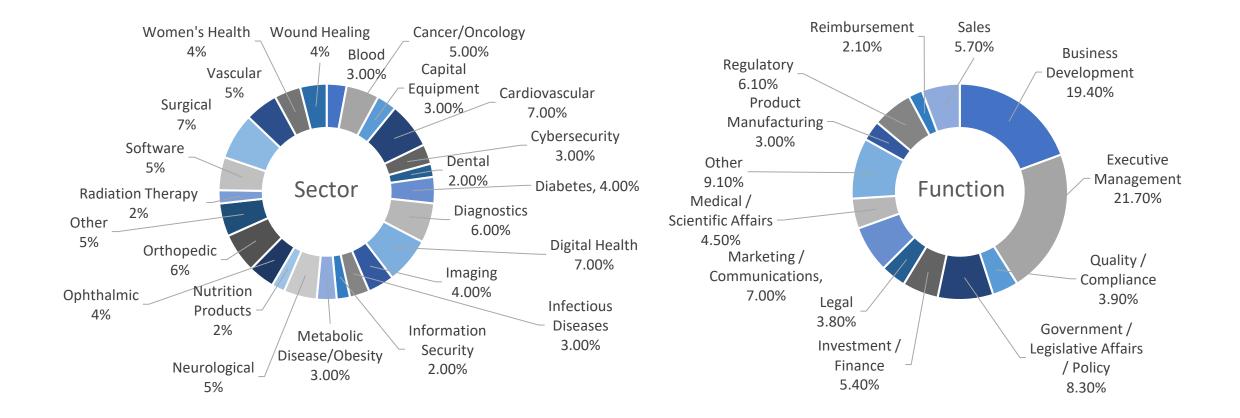


### **2018 Conference by the Numbers**





### **2018 Attendee Demographics**





### **About AdvaMed**

- Trade association leading the effort to advance medical technology to achieve healthier lives and healthier economies around the world.
- 300+ members with a global presence in Europe, Asia & LatAm
- Common voice for companies producing devices, diagnostics & health information systems
- AdvaMed powers the MedTech Conference, the leading, global gathering of MedTech executives





# Education



## **World-Class Programming**

- Critical and relevant topics presented by industry thought leaders
  - Call for Sessions concluded in Feb. 2019
- Over 100 sessions and 300+ speakers
- Plenary Sessions
- Exhibit Hall Programming:
  - CEOs Unplugged
  - MedTech Exec Talks
  - Solutions Showcase
  - Innovation Pavilion
  - MedTech Innovator Showcase
  - Patient Pavilion



## **Business Development**



# **MedTech Connect Partnering**



- Networking platform for scheduling one-on-one meetings
- New system for 2018
  - Improved search
  - Enhanced schedule management
  - Company-to-company communication
- 1,680 meetings scheduled in 2018



### Investors & Corporate Business Development

Business Development / Finance Panels

• Opportunity to hear from industry peers

### Strategic Investor Speed Networking

 Corporate business development execs and healthcare equity investors will meet with the 50 MedTech Innovator Showcase companies



## **Emerging MedTech Companies**

- Panels focusing on the latest challenges and trends affecting small companies
- AdvaMed Accel Leadership seminar
- Innovation Pavilion showcasing small companies (models and prototypes)





### **MedTech Innovator**



- Industry's premier global competition and accelerator
- Four finalists selected via a 6-month program, for a live audience vote at The MedTech Conference
- Cash prizes awarded for the most promising technology innovations



### **MedTech Innovator Showcase**

- Showcase featuring 50 transformative early- to midstage device, Dx and digital health companies
- Companies present to an audience of key industry investors





# **Exhibit Hall**



# **MedTech Exhibit Hall**

- 20,800 square foot exhibit hall
- Over 130 exhibiting companies
- Hall includes CEOs Unplugged Stage, MedTech Innovator Showcase, MedTech Exec Talks, Chairman's Cup Reception
- Special pavilion will feature key local companies, showcasing their commitment to innovation, patient outcomes & community service





# **International Delegations**



- 35 countries in 2018
- 15-20% of total attendance
- Dedicated assistance for international delegations
- Contact Caroline Ruggieri, cruggieri@advamed.org for details



# **International Programs**

- U.S. Market Access Seminar
- International Reception
- Facility tours
- China program / dinner
- LatAm program

- Exhibit Hall tours
- Global trade super session
- Global Health Award
- International keynote





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